

Misunderstanding keeps some back and neck pain sufferers from receiving the relief provided by endoscopic spine surgery.

Some people suffering with chronic back or neck pain have not taken advantage of the relief provided by Laser Spine Institute's endoscopic spine surgery because of a misunderstanding that leads them to believe the outpatient procedure is not covered by insurance companies because it is considered experimental or unproven.

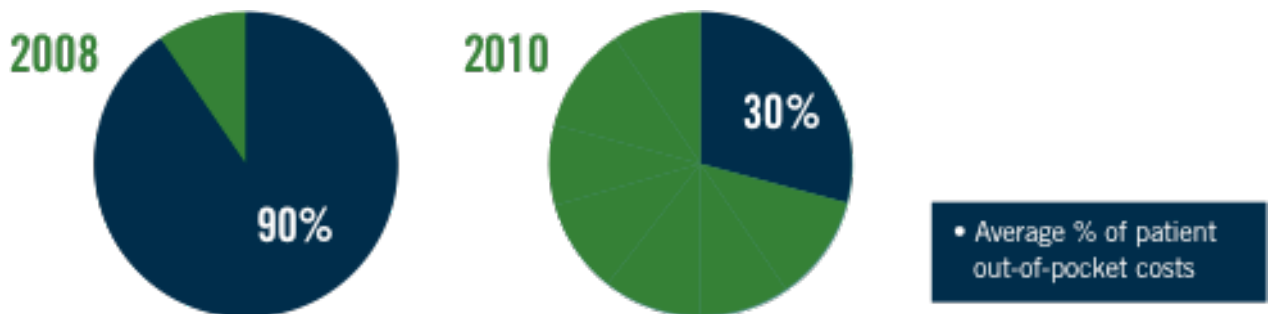
While it is true that insurance coverage often lags behind medical innovation, there are actually two myths that should be dispelled.

Myth #1:

Endoscopic spine surgery is not covered by insurance companies.

Laser Spine Institute accepts most insurance.

Our team has worked with health insurance companies to make our outpatient surgery more accessible to you. The result is that out-of-pocket expenses have dropped significantly over the past year. In fact, average out-of-pocket costs for Laser Spine Institute patients have decreased from 90% to 30% since 2008.



Laser Spine Institute is also in-network with UnitedHealthcare and its affiliates for neck and back procedures at our Tampa, Florida surgery center.* If you are unsure if your policy is affiliated with UnitedHealthcare, our Patient Coordinators can verify your benefits for you. In addition, we are in-network with a number of leading preferred provider organizations including MultiPlan, Beech Street and Great-West Healthcare.

Myth #2:

Endoscopic spine surgery is experimental or unproven.

With more than 20,000 patients served, Laser Spine Institute's minimally invasive procedures are widely recognized for providing proven relief.

Since 2005, Laser Spine Institute has helped more than 20,000 patients free themselves from chronic back and neck pain. As a result, patients have given the company's expert surgeons and medical staff a 90% satisfaction rate, which is significantly higher than some of the nation's most esteemed healthcare facilities. Also, Laser Spine Institute's endoscopic surgical procedures have proven to be exceptionally safe, with an infection rate of 0.07% compared to 2-7% for open back surgeries and fusions.

Laser Spine Institute has also garnered recognition from the national healthcare industry. The Accreditation Association for Ambulatory Health Care (AAAHC) recognizes Laser Spine Institute surgical centers in Tampa, Scottsdale and Philadelphia as providers of the highest level of patient care. Also, John A. Polikandriotis, Ph.D. MBA, senior director of strategic initiatives; Dr. Michael W. Perry, medical director; and Dr. Vernon R. Morris, spine surgeon; have been published in the *Journal of Musculoskeletal Medicine*. The peer-reviewed study was titled "Surgery without Instrumentation for Spondylolisthesis-Related Stenosis."

In addition to being in network with UnitedHealthcare for procedures at our Tampa, Florida surgery center*, and accepting most insurance, Laser Spine Institute receives patient referrals from leading provider networks and healthcare management organizations throughout the United States, in addition to Workers' Compensation administrators.

Don't let a misunderstanding keep you from freeing yourself from pain. Laser Spine Institute's outpatient endoscopic surgery provides proven results. Most insurance is accepted, so this minimally invasive approach is more accessible than ever before.

To confirm your health insurance benefits, call 1-866-761-5084 today to speak to a Laser Spine Institute Patient Coordinator. Or for more information, visit www.LaserSpineInstitute.com.

* Procedures are health care products or services for which a customer/patient is entitled to receive coverage from UnitedHealthcare or its affiliates, pursuant to the terms of the Customer's Benefit Plan with that Payer.